

Covered Bonds follow-up Rating

Intesa Sanpaolo S.p.A.

Mortgage Covered Bond Program

Creditreform
Rating

Rating Object	Rating Information	
Intesa Sanpaolo S.p.A., Mortgage Covered Bond Program guaranteed by ISP OBG S.r.l.	Rating / Outlook : AA- / Stable	Type: Rating Update (unsolicited)
Type of Issuance : Mortgage Covered Bond under Italian law Issuer : Intesa Sanpaolo S.p.A.	Rating Date : Rating Renewal until :	05.02.2020 Withdrawal of the rating
LT Issuer Rating : BBB (Intesa Sanpaolo) ST Issuer Rating : L3 Outlook Issuer : Stable	Rating Methodology :	CRA „Covered Bond Ratings“

Program Overview			
Nominal value	EUR 35.531 m.	WAL maturity covered bonds	6,80 Years
Cover pool value	EUR 41.759 m.	WAL maturity cover pool	6,10 Years
Cover pool asset class	Mortgages	Overcollateralization (nominal/committed)	17,53%/ 5,82%
Repayment method	Soft Bullet	Min. overcollateralization	0%
Legal framework	Italian legal framework for OBG	Covered bonds coupon type	Fix (0,00%), Floating (100,00%)

Cut-off date Cover Pool information: 30.09.2019

Rating Action

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This follow-up report covers our analysis of the mortgages covered bond program issued under Italian law by Intesa Sanpaolo S.p.A. („Intesa Sanpaolo “). The total covered bond issuance at the cut-off date (30.09.2019) had a nominal value of EUR 35.531,00 m., backed by a cover pool with a current value of EUR 41.759,01 m. This corresponds to a nominal overcollateralization of 17,53% including substitute assets. The cover assets include Italian mortgages obligations.

Taking into consideration the issuer rating, our analysis of the regulatory framework, liquidity and refinancing risks, as well as our cover pool assessment and results of the cash flow analysis, Creditreform Rating AG (“Creditreform Rating” or “CRA”) affirms the covered bond program with a AA- rating. The AA- rating represents a very high level of credit quality, very low investment risk.

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Key Rating Findings

- + Covered bonds are backed by the appropriate cover asset class.
- + Covered bond holders have recourse to the issuer
- Relatively high NPL ratio of the issuer despite ongoing improvement of asset quality

Table1: Overview results

Risk Factor	Result
Issuer rating	BBB (rating as of 02.07.2019)
+ Legal and regulatory framework	+4 Notches
+ Liquidity and refinancing risk	+1 Notch
= Rating after 1 st uplift	AA-
Cover pool & cash flow analysis	B+

+ 2 nd rating uplift	+/-0
= Rating covered bond program	AA-

Issuer Risk

Issuer

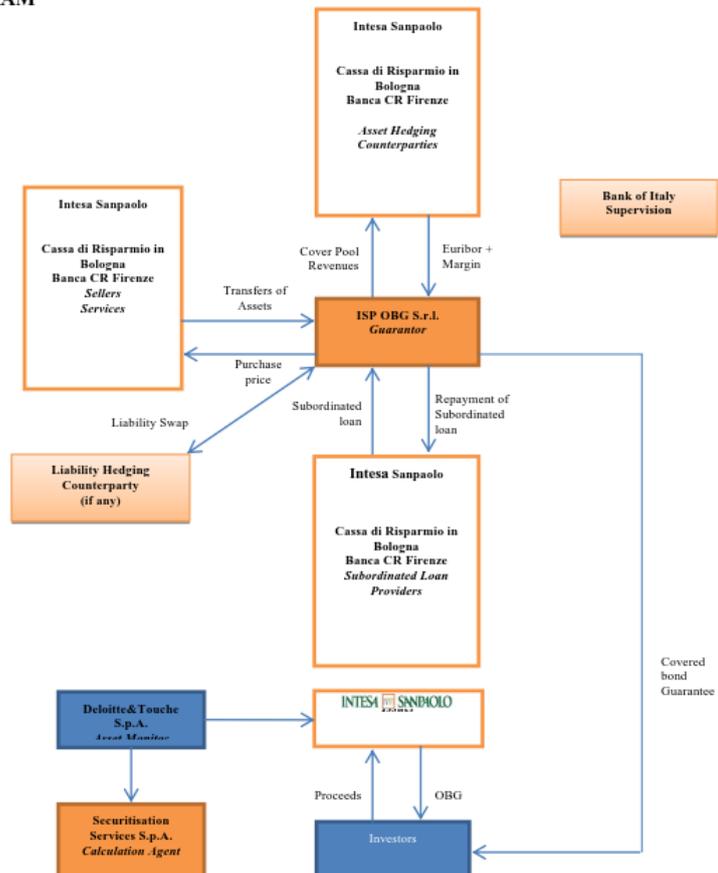
Our rating of Intesa Sanpaolo covered bond program is reflected by our issuer rating opinion of Intesa Sanpaolo S.p.A. (Group). CRA has affirmed the Long-term Issuer Rating of Intesa Sanpaolo SpA at 'BBB' in a Rating Update dated 02 July 2019. Responsible for this affirmation were average capital figures despite slight improvements, stable earnings figures (net of one-off effects) and relatively high NPL ratio despite ongoing improvement of its asset quality. For a more detailed overview of the issuer rating, please refer to the issuer rating report published on the webpage of Creditreform Rating AG.

Structural Risk

Transaction structure

Figure1: Overview of Covered Bond emission | Source: Intesa Sanpaolo

STRUCTURE DIAGRAM



Legal and Regulatory Framework

In Italy, no distinct and independent legal framework exists which specifies the regulation of covered bonds by law. Italy has firstly incorporated covered bonds in the legal set-up in 2005 by amending the existing Italian securitization law (Law no. 130/1999) on the basis of two additional articles (Law no. 80/2005) dealing with the administration and issuance of Italian covered bonds ('Obbligazioni Bancarie Garantite' (OBG)).

While Italian banks do not need a special license to issue covered bonds, a credit institution delegates eligible cover assets to a special purpose vehicle (SPV), which grants a guarantee for the issued covered bonds in favour of the covered bond holders.

The covered bondholders have direct recourse to the issuer and a preferential claim to the cover pool assets secured primarily by residential mortgages, commercial mortgages, public sector loans and senior mortgage-backed securities, while issuers decide on the structure of cover pools on their own.

All assets transferred to the SPV are part of the cover pool. The geographical scope of legitimate mortgage assets and public sector assets is confined to EEA countries and to Switzerland, while regulatory arrangements are present to ensure that the cover assets are enforceable in the corresponding jurisdiction.

The Italian legal framework stipulates that an external asset monitor have to be nominated by the issuer and he or she has to supervise the accuracy of the transactions, the soundness of the cover assets as well as the reliability of the covered bond guarantee in favour of the covered bond holders.

In case of issuer default, the legal framework has set out duties and powers regarding the special administrative function - i.e. the ongoing management of the covered bonds - which is governed in an independent way and on behalf of the covered bond holders' preferential interests.

In general, we considered the structural framework in Italy as positive as the legal framework for OBG defines clear rules to mitigate risks in particular regarding insolvency remoteness, asset segregation, investor's special claim vis-à-vis other creditors, the roll and appointment of a special administrator, among other provisions. Due to those reasons we have set a rating uplift of four (+4) notches for the structural framework for covered bonds in Italy under OBG.

Liquidity- and Refinancing Risk

According to the legal framework and the Italian Ministry of Economy, assets have to be at least the same amount as the covered bonds outstanding on a nominal and a NPV basis. Thus, Italy requires issuing banks to stick to an overcollateralization (OC) level of at least 0% on a nominal and a NPV basis.

No requirements with respect to liquidity risks, i.e. a mandatory liquidity buffer, are specified within the legal framework. However, nominal and present value coverage tests have to be undertaken every six months.

While coverage tests have to be conducted, the legal framework does not stipulate any prescription to do stress tests. However, derivative instruments can be an additional measure to hedge market risks, like interest rate and currency risks.

In the event of the issuer's insolvency, the framework stipulates that the special administrator can sell assets of the cover pool or use them as a guarantee for liquidity operations if liquidity shortfalls are foreseeable.

The European Commission on April 2019 has also adopted the directive to provide for enhanced harmonisation of the EU covered bond market. Once fully implemented, the directive might have a potential impact on legal and regulatory framework on the issuer and the covered bonds of each EU member states.

In general, sufficient structural safeguards are not established due to the absence of compulsory liquidity buffers and no obligation to conduct stress tests for interest rate and currency risks. In addition, Refinancing risks may not be structurally reduced under the hard bullet repayment structure, which can only be cushioned by sufficiently high OC or by other liquid funds. Nevertheless, we assess the overall legal provisions on liquidity management for covered bonds (OBG) programs issued in Italy and set a rating uplift of only one (+1) notch.

For a more comprehensive overview of the regulatory framework for Italian covered bond program, please refer to our initial rating reports of Intesa Sanpaolo published on February 2019.

Credit and Portfolio Risk

Cover pool analysis

The analysis of the cover pool is based on public information which has been made available by the Issuer, in particular the Harmonised Transparency Template („HTT“) as per regulatory requirements. This information was sufficient according to CRA´s rating methodology “Covered Bond Ratings”.

At the cut-off-date 30.09.2019, the pool of cover assets consisted of 479.190 debt receivables, of which 100,00% are domiciled in Italy. The total cover pool volume amounted to EUR 41.759,01 m. in residential (91,72%), commercial (8,28%) and others (0,00%) loans.

The residential cover pool consists of 451.019 mortgage loans having an unindexed weighted average LTV of 62,79%. The non-residential cover pool consists of 28.171 mortgage loans having an unindexed weighted average LTV of 48,76%. The ten largest debtors of the portfolio total to 0,30%. Table 2 displays additional characteristics of the cover pool:

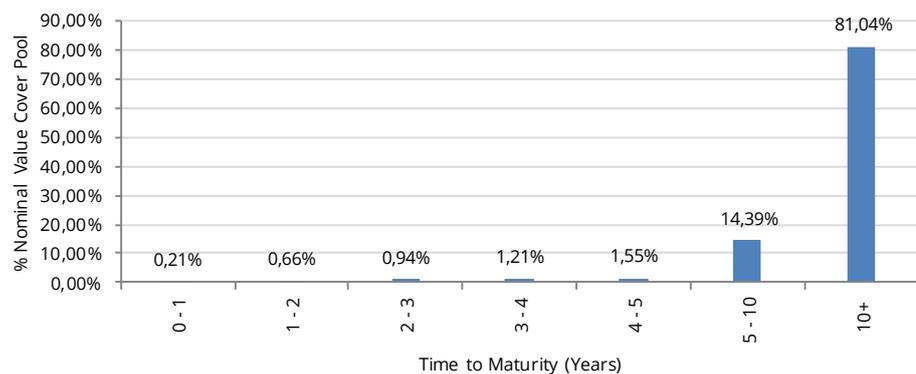
Table 2: Cover pool characteristics | Source: Intesa Sanpaolo

Characteristics	Value
Cover assets	EUR 41.759 m.
Covered bonds outstanding	EUR 35.531 m.
Substitute assets	EUR 3.399 m.
Cover pool composition	
<i>Mortgages</i>	91,86%
<i>Substitute assets</i>	8,14%
<i>Other / Derivative</i>	0,00%
Number of debtors	NA
Mortgages Composition	
<i>Residential</i>	91,72%

Commercial	8,28%
Other	0,00%
Average asset value (Residential)	EUR 78,00 k.
Average asset value (Commercial)	EUR 112,81 k.
Non-performing loans	0,0%
10 biggest debtors	0,30%
WA seasoning	207,31 Months
WA maturity cover pool (WAL)	6,10 Years
WA maturity covered bonds (WAL)	6,80 Years

We have listed an extended view of the composition of the cover pool in the appendix section “Cover pool details”. The following chart displays the maturity profile of the cover assets at the cut-off date 30.09.2019 (see figure 2):

Figure 2: Distribution by remaining time to maturity | Source: Intesa Sanpaolo



Maturity profile

The following charts present the cash flow profile of the Issuer (see figure 3 and figure 4):

Figure 3: Cover asset congruence | Source: Intesa Sanpaolo

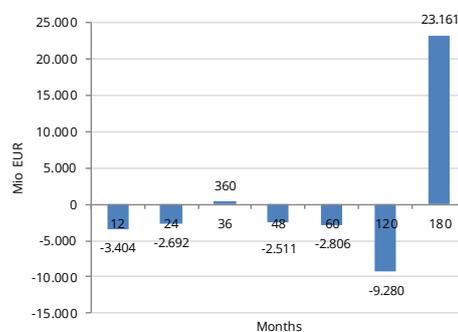
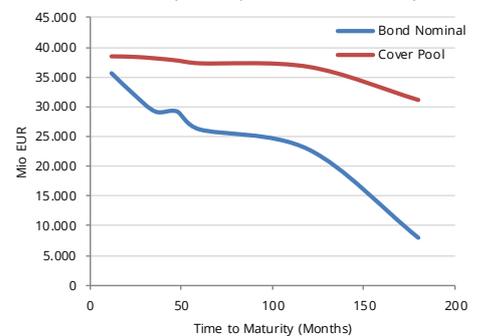


Figure 4: Amortization profile | Source: Intesa Sanpaolo



During its cash flow modelling, CRA has taken into consideration the maturity structure of cover assets and liabilities. This structure was an integral part of the cash flow analysis.

Interest rate and currency risk

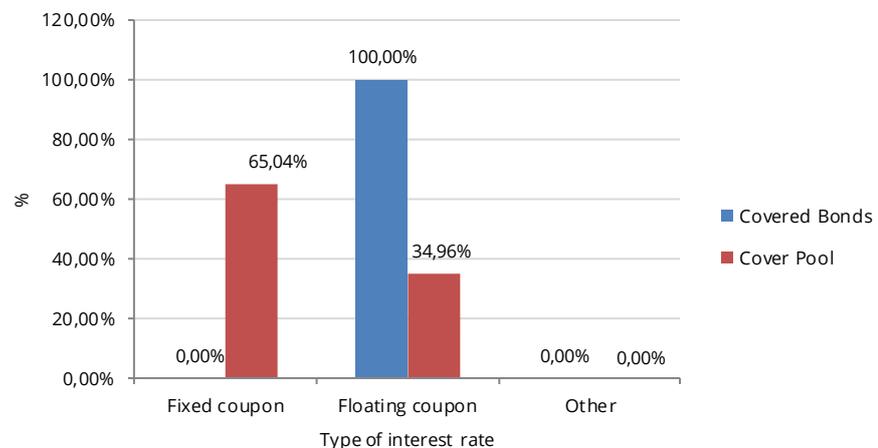
The legal framework does not stipulate any obligatory stress tests to anticipate interest rate and currency discrepancies. However, all the cover pool assets and covered bonds are denominated in euros. This program also uses derivatives to hedge interest rate risks. In our cash flow analysis we assume that the interest rate mismatches are fully hedged in the form of swap agreements. Therefore, CRA did not apply interest rate and foreign exchange stresses for the cash flows.

Table 3: Program distribution by currency | Source: Intesa Sanpaolo

Currency	Volume	Share (%)
<i>Cover Pool</i>		
EUR	38.359 m.	100,00%
<i>Covered Bond</i>		
EUR	35.531 m.	100,00%

Figure 5 shows the types of interest rate used in this program

Figure 5: Type of interest rate | Source: Intesa Sanpaolo



Credit Risk

The credit risk assessment for Mortgage Covered Bond have been determined in accordance with CRA rating methodology for Covered Bonds by means of historical data and particular parameters from the Covered Bonds.

Due to the high granularity of mortgage pools we have characterized these portfolios as big enough and with a homogeneous composition i.e. ("Large Homogeneous Portfolio", LHP). Furthermore, under that premise we have assumed that it is possible to derive a loss distribution. CRA has used the issuer's historical NPL ratios to derivate a conservative default rate proxy for the approximation through the LHP distribution. For the Intesa Sanpaolo it has been assumed an expected default rate of 0,98% for the LHP. Furthermore, CRA has considered a 15,00% correlation to define the LHP distribution. Table 4 disclosed the expected default rate for each relevant rating level.

In order to derive recovery and loss-severity base case assumption, CRA has used historical data from mortgage price indexes. To determine loan-level recovery assumptions the resulting stressed recoveries assumptions were compared with the portfolio's existing loan-to-value ratios (LTVs).

Based on the default rates and taking into account the recovery assumptions, the following loss assumptions were determined for the current cover pool (see Table 4)

Table 4: Cover Pool Base case assumptions | Source: CRA

Rating	Default Rate (%)	Recoveries (%)	Expected Loss (%)
BBB-	23,36%	55,87%	10,31%
BB+	21,28%	59,20%	8,68%
BB	19,16%	62,61%	7,16%
BB-	16,86%	66,45%	5,66%
B+	15,01%	70,06%	4,50%
B	13,35%	73,41%	3,55%
B-	11,32%	77,66%	2,53%

Cash-Flow Analysis

Model Assumptions

Based on public information and using the base case loss assumptions, we implement a scenario-based cash flow model. This model aims to test the ability of the structure to service all covered bonds according to their payment profile in diverse stress scenarios. The CRA cash flow analysis assumes that the Issuer has defaulted, i.e. all obligations will be met using cash flows from the cover pool assets only. We also assume that no additional assets will be added to the cover pool during the wind-down phase.

The cash-flow analysis considers, among other factors, asset value haircuts ("asset-sale discount"), and the possible positive yield spread between covered assets and covered bonds ("yield spreads"). To derive the asset-sale discount, CRA assumes, based on secondary market data, a rating level haircut on the asset value. Furthermore, CRA, using available public information (i.e. issuer's annual accounts), has derived estimations for yield spreads (see table 5):

Table 5: Cash-Flow Model assumptions | Source: CRA

Rating level	Asset-Sale Discount	Yield Spread
BBB-	38,42%	0,97%
BB+	35,23%	1,01%
BB	31,70%	1,06%
BB-	28,06%	1,10%
B+	24,55%	1,15%
B	20,89%	1,19%
B-	13,73%	1,28%

Rating Scenarios

In our cash flow model rating scenarios have been tested considering several central input parameters, such as:

- Portfolio composition (diversification, concentration, granularity)
- Probability of default of cover assets
- Correlations of cover assets and systematic risk factors
- Recoveries
- Maturity profile of covered bonds and cover assets (ALM)

Within a B+ rating scenario, the cash flow model showed that obligations can be paid fully and in a timely manner. Overall, the cash flow analysis revealed that the portfolio, given all used information as of 30.09.2019, may ensure the repayment of bonds' nominal capital notwithstanding the occurrence of the presented stressed scenarios.

Overcollateralization Break-Even Analysis

CRA also performed a break-even OC analysis taking into considerations the following drivers: ALM, Loss level, Interest rate spreads, foreign currency mismatches and Recoveries. Performing the break-even OC analysis, we took rating-level specific stressed outcomes into account. Based on these analyses, the maximum OC required for each relevant rating level during the whole period has been presented in table 6.

Table 6: Breakeven Analysis | Source: CRA

Rating Level	Break-Even OC
BBB-	21,65%
BB+	17,82%
BB	14,04%
BB-	10,34%
B+	7,19%
B	4,24%
B-	0,00%

Sensitivity Analysis

CRA also evaluates the sensitivity of the structure and program with respect to important input parameters. In particular, the following factors have been varied:

- Credit quality of cover assets
- Recoveries

The following table presents the rating impact of a decline in recoveries and an increase in the credit risk of single debtors. Starting from the best-case, which is represented by our base case assumptions, the analysis reveals the sensitivity of the rating with respect to recovery rates and credit risk. The worst-case scenario, in which we reduce recoveries by 50% and increase credit risk by 50%, the impact can be seen by a change in the implied rating upto B-. (see Table 7):

Table 7: Covered Bond Program Sensitivity: Credit Quality und Recovery Rates | Source: CRA

Recovery Defaults	Base Case	-25%	-50%
Base Case	B+	B	B-
+25%	B	B-	B-
+50%	B	B-	B-

In general, based on the presented cash flow analysis results, the rating of the cover pool within our covered bond program rating has been set at B+. However, this did not ensure any secondary rating uplift which has been set to zero (0) notch.

Counterparty Risk

Derivatives

This program uses intra-group Interest rate swaps to hedge interest rate mismatches.

Commingling

Incoming cash flows generated from the cover pool will normally be transferred to the Issuer / Guarantor and will be forwarded to the covered bond holders according to the payment terms and conditions. Should the Servicers become insolvent, the covered bond Guarantor is subject to the risk ("commingling risk") that funds may not be returned and commingled with the insolvency estate of the servicers. In order to avoid such risk, the Servicing Agreement includes provisions that, the Servicers must pay all Collections into the account of Covered Bond Guarantor within the second business day following the relevant collection.

Appendix

Rating History

Event	Rating Date	Publication Date	Result
Initial Rating	30.01.2019	04.02.2019	AA- / Stable
Rating Update	05.02.2020	10.02.2020	AA- / Stable

Details Cover Pool

Table 8: Characteristics of Cover Pool | Source: Intesa Sanpaolo

Characteristics	Value
Cover Pool Volume	EUR 41.759 m.
Covered Bonds Outstanding	EUR 35.531 m.
Substitute Assets	EUR 3.400 m.
Share Derivatives	0,00%
Share Other	100,00%
Substitute Assets breakdown by asset type	
Cash	100,00%
Guaranteed by Supranational/Sovereign agency	0,00%
Central bank	0,00%
Credit institutions	0,00%
Other	0,00%
Substitute Assets breakdown by country	
Issuer country	100,00%
Eurozone	0,00%
Rest European Union	0,00%
European Economic Area	0,00%
Switzerland	0,00%
Australia	0,00%
Brazil	0,00%
Canada	0,00%
Japan	0,00%
Korea	0,00%
New Zealand	0,00%
Singapore	0,00%
US	0,00%
Other	0,00%
Cover Pool Composition	
Mortgages	91,86%
Total Substitute Assets	8,14%
Other / Derivatives	0,00%
Number of Debtors	NA
Distribution by property use	
Residential	91,72%

Commercial	8,28%
Other	0,00%
Distribution by Residential type	
Occupied (main home)	94,99%
Second home	3,55%
Non-owner occupied	0,36%
Agricultural	0,00%
Multi family	0,00%
Other	1,10%
Distribution by Commercial type	
Retail	NA
Office	NA
Hotel	NA
Shopping center	NA
Industry	NA
Land	NA
Other	NA
Average asset value (Residential)	EUR 78,0 k.
Average asset value (Commercial)	EUR 112,8 k.
Share Non-Performing Loans	0,54%
Share of 10 biggest debtors	0,30%
WA Maturity (months)	187,68
WAL (months)	73,20
Distribution by Country (%)	
Italy	100,00
Distribution by Region (%)	
LOMBARDIA	19,19
PIEMONTE	6,41
VENETO	14,38
LIGURIA	2,92
EMILIA ROMAGNA	4,65
FRIULI VENEZIA GIULIA	1,36
TRENTINO ALTO ADIGE	0,46
VALLE D'AOSTA	0,24
LAZIO	9,03
TOSCANA	8,53
UMBRIA	1,58
ABRUZZO	1,90
MARCHE	2,39
PUGLIA	10,38
SARDEGNA	1,53
SICILIA	3,02
CALABRIA	1,64
CAMPANIA	9,46
BASILICATA	0,61

MOLISE 0,34

Table 9: Participant counterparties | Source: Intesa Sanpaolo

Role	Name	Legal Entity Identifier
Issuer	Intesa Sanpaolo S.p.A.	2W8N8UU78PMDQKZENC08
Servicer	Intesa Sanpaolo S.p.A.	2W8N8UU78PMDQKZENC08
Account Bank	Intesa Sanpaolo S.p.A.	2W8N8UU78PMDQKZENC08
Sponsor	Not relevant for the issuer and/or CB programme at the present time	Not relevant for the issuer and/or CB programme at the present time

Table 10: Interest rate and Swap counterparties | Source: Intesa Sanpaolo

Name	Legal Entity Identifier	Agreement Type
Intesa Sanpaolo S.p.A	2W8N8UU78PMDQKZENC08	Interest Rate Swap

Figure 6: Arrears Distribution | Source: Intesa Sanpaolo

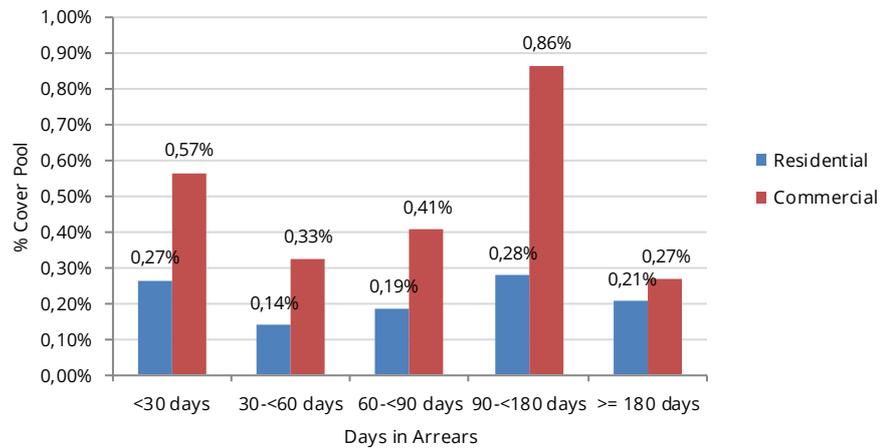


Figure 7: Program currency mismatches | Source: Intesa Sanpaolo

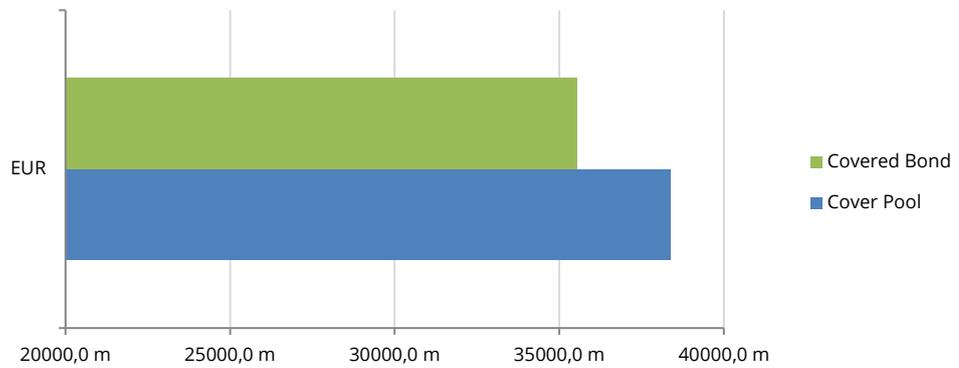


Figure 8: Unindexed LTV breakdown - residential pool | Source: Intesa Sanpaolo

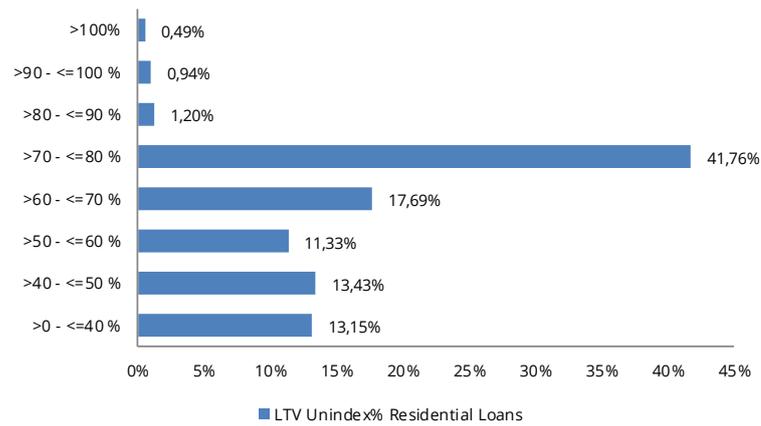
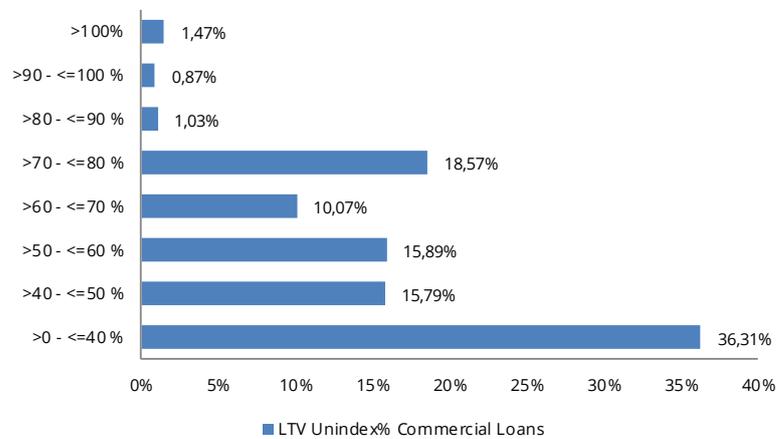


Figure 9: Unindexed LTV breakdown - commercial pool | Source: Intesa Sanpaolo



Key Source of Information

Documents (Date: 30.09.2019)

Issuer

- Audited consolidated annual reports of Intesa Sanpaolo SpA (Group) 2016-2019
- Rating Update from 02.07.2019
- Rating file 2019
- Miscellaneous Investor Relations Information and Press releases
- Peergroup-Data and other data from CRA/eValueRate databank

Covered Bond and Cover Pool

- HTT Reporting from Intesa Sanpaolo as of 30.09.2019
- Market data Mortgage Cover Bond Program

Regulatory and Legal Disclosures

Creditreform Rating AG was neither commissioned by the rating object nor by any other third parties for the rating. The analysis took place on a voluntary basis by Creditreform Rating AG and is to be described in the regulatory sense as an unsolicited rating. The rating was conducted on the basis of Creditreform Rating's "Covered Bond Ratings" methodology and "Technical Documentation Portfolio Loss Distributions" in conjunction with Creditreform's basic document "Rating Criteria and Definitions".

The rating is based on publicly available information and internal evaluation methods for the rated bank and program. The issuer's quantitative analysis is based mainly on the latest annual accounts, interim reports, other information of the bank pertaining to investor relations, and key figures calculated by eValueRate/CRA subject to a peer group analysis of 32 competing institutes. The cover pool's quantitative analysis for the rated Covered Bond Program was based on the "Harmonised Transparency Template" (HTT) published by the Intesa Sanpaolo.

A complete description of Creditreform Rating's rating methodologies and Creditreform's basic document "Rating Criteria and Definitions" is published on the following internet page:

www.creditreform-rating.de/en/regulatory-requirements/

This rating was carried out by analysts AFM Kamruzzaman and Qinghang Lin both based in Neuss/Germany. On 05.02.2020, the rating was presented to the rating committee by the analysts and adopted in a resolution.

The rating result was communicated to Intesa Sanpaolo, and the preliminary rating report was made available. The Issuer and all relevant parties examined the rating report prior to publication and were given at least one full working day to appeal the rating committee decision and provide additional information. The rating decision was not amended following this examination.

The rating is subject to one-year monitoring from the creation date (see cover sheet). Within this period, the rating can be updated. After one year at the latest, a follow-up is required to maintain the validity of the rating.

In 2011 Creditreform Rating AG was registered within the European Union according to EU Regulation 1060/2009 (CRA-Regulation). Based on the registration Creditreform Rating AG (CRA) is

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Conflict of Interests

No conflicts of interest were identified during the rating process that might influence the analyses and judgements of the rating analysts involved or any other natural person whose services are placed at the disposal or under the control of Creditreform Rating AG and who are directly involved in credit rating activities or approving credit ratings and rating outlooks.

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To prepare this credit rating, CRA has used following substantially material sources:

1. Transaction structure and participants
2. Transaction documents
3. Issuing documents

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The meaning of each rating category, the definition of default or recovery, and any appropriate risk warning, including a sensitivity analysis of the relevant key rating assumptions, such as mathematical or correlation assumptions, accompanied by worst-case scenario credit ratings as well as best-case scenario credit ratings, are explained.

The date at which the credit rating was released for distribution for the first time and when it was last updated including any rating outlooks, is indicated clearly and prominently in the "Basic data" card as a "Rating action"; first release is indicated as "initial rating", other updates are indicated as an "update", "upgrade or downgrade", "not rated", "confirmed", "selective default" or "default".

In the case of a rating outlook, the time horizon is provided during which a change in the credit rating is expected. This information is available within „Basic data“ information card.

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An explanatory statement of the meaning of Creditreform`s default rates are available in the credit rating methodologies disclosed on the website.

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